We are hiring. Apply now.

We are currently seeking for an enthusiastic, part time sales person in Budapest, Hungary who is able to drive more sales Budapest Urban Adventures through local companies and online opportunities.

Budapest Urban Adventures is part of a global network of over 150 destinations and is about a new style of travel experience for those who want to get off the beaten path and really connect with a destination. Our tours take travellers to interesting places to meet locals, and to really see what makes a place tick.

Tasks of sales manager:

* Increase sales of all in the local market.
* Establish Urban Adventures as a strong brand and high level of customer service among the local companies and local sales channels
* Create growth through managing partnerships & source new relationships outside of existing sales channels – focus on DMC’s, inbound Operators and MICE (Meetings, Incentives, Conferences, and Events)
* Grow custom group sales through local sales partners
* Set growth targets, and achieving agreed sales targets

Requirements:

* Be fluent in English
* Qualifications and/or experience in sales or marketing ideally in a travel industry role
* Willing to learn and understand the Urban Adventures brand
* Knowledge of the local travel market
* Ability to approach sales from customer service point of view
* Outstanding public speaking / presentation & training skills
* Experience on creating and maintaining business to business relationships
* High standards of customer service and excellent communication skills
* Ability to manage within budget
* Ability to create and manage marketing & sales strategies, budgets, goal setting, promotions etc.

Preference will be given to candidates who has:

* An understanding of and belief in Urban Adventures Responsible Travel philosophy and Core Values
* Outstanding organisational and project management skills
* Problem solving and decision-making capacities
* Friendly, flexible and a sense of humour

To apply, please contact us at info@budapesturbanadventures.com. Send us a short (1-1,5 min.) video introducing yourself and telling us about what attracts you to work in sales at Urban Adventures. We’d like to get to know YOU, not read a piece of paper.